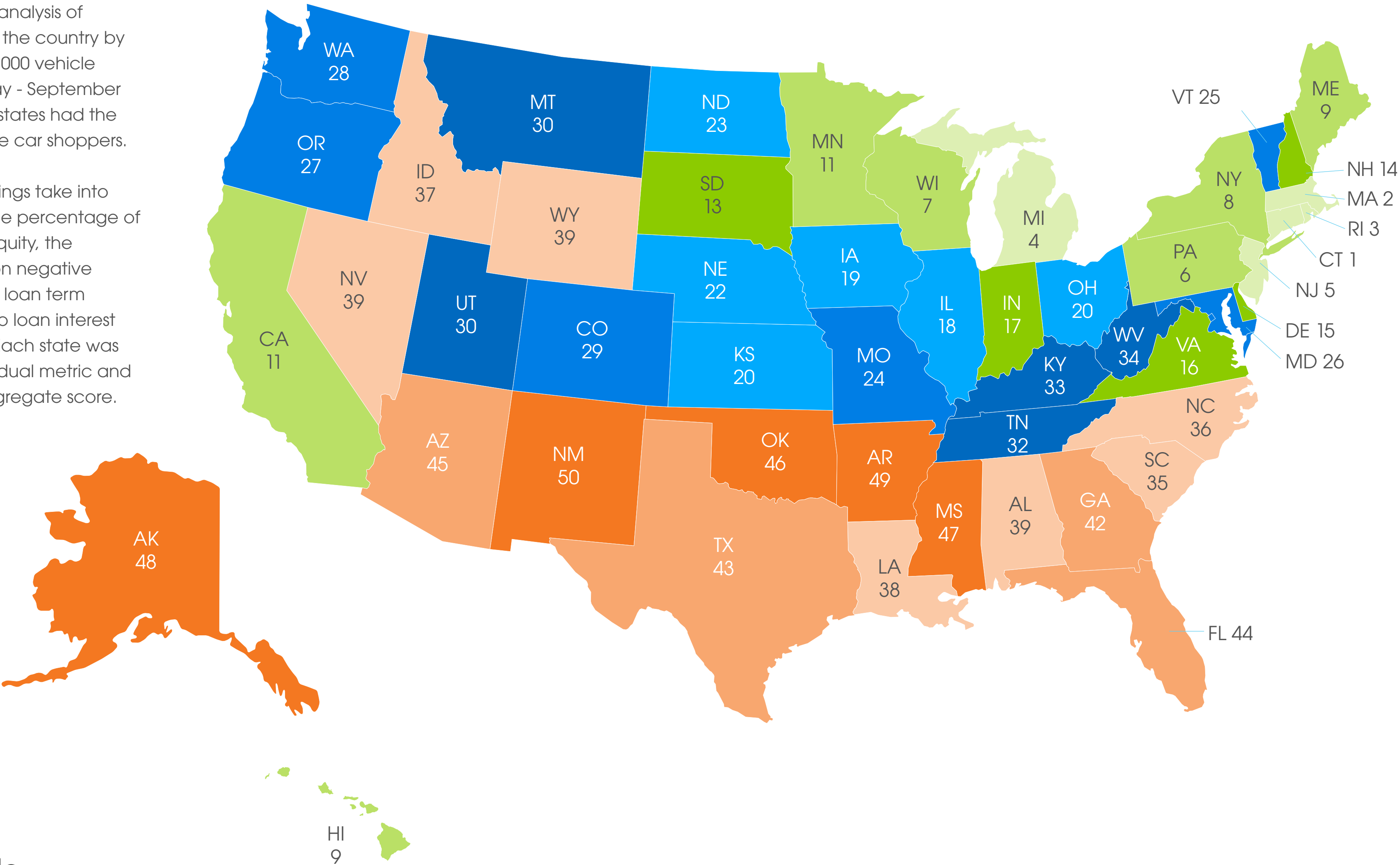


# responsible car shopping behavior by state

Edmunds conducted an analysis of shopping patterns across the country by looking at more than 842,000 vehicle transactions between May - September 2018 to determine which states had the most and least responsible car shoppers.

**Methodology:** These rankings take into consideration the average percentage of trade-ins with negative equity, the average amount owed on negative equity trade-ins, average loan term lengths and average auto loan interest rates across each state. Each state was ranked within each individual metric and then given an overall aggregate score.



## Legend

State	Rank	
CT	1	1 - 17: Most Responsible
MA	2	
RI	3	
MI	4	
NJ	5	
PA	6	
WI	7	
NY	8	
HI	9	
ME	9	
CA	11	
MN	11	
SD	13	
NH	14	
DE	15	
VA	16	
IN	17	
IL	18	18 - 34: Responsible
IA	19	
KS	20	
OH	20	
NE	22	
ND	23	
MO	24	
VT	25	
MD	26	
OR	27	
WA	28	
CO	29	
MT	30	
UT	30	
TN	32	
KY	33	
WV	34	
SC	35	35 - 50: Least Responsible
NC	36	
ID	37	
LA	38	
AL	39	
NV	39	
WY	39	
GA	42	
TX	43	
FL	44	
AZ	45	
OK	46	
MS	47	
AK	48	
AR	49	
NM	50	